



2016 half-year results

September 6, 2016

Energy for the environment

# Agenda

- Presentation of the FUTUREN Group
- 2016 half-year results
- Conclusion and outlook



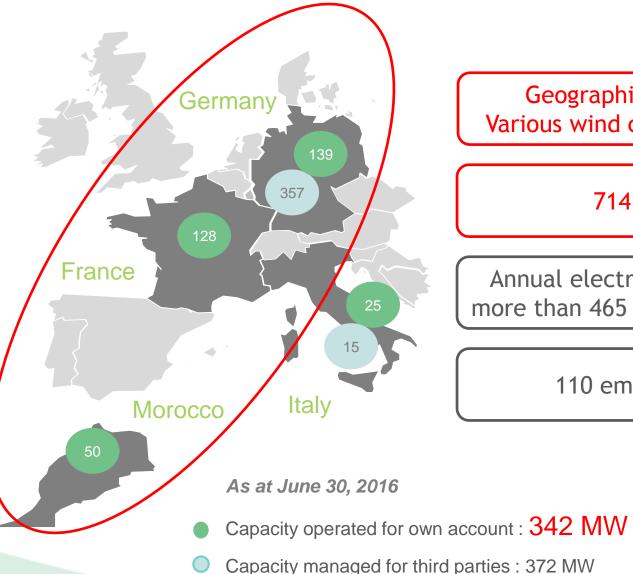
# Our business: producer of green electricity

- Mature and reliable wind technology, accessible at a competitive cost
- 15-to 20-year electricity buy-back contracts [protection against market volatility – risk reduction]
- Guaranteed feed-in tariffs, not impacted by fluctuations in the price of raw materials [activity secured on a long term basis, comparable to infrastructure model]
- Operational profitability ranking between 65 and 75% depending on wind conditions
- Regular cash flows [activity without major changes]
- Risk-free project financing [repayments guaranteed by the wind farms' cash flows]

Secure and profitable activity
= 90% of the H1 2016 consolidated revenue



## Our multi-country platform



Geographic diversity Various wind characteristics

714 MW

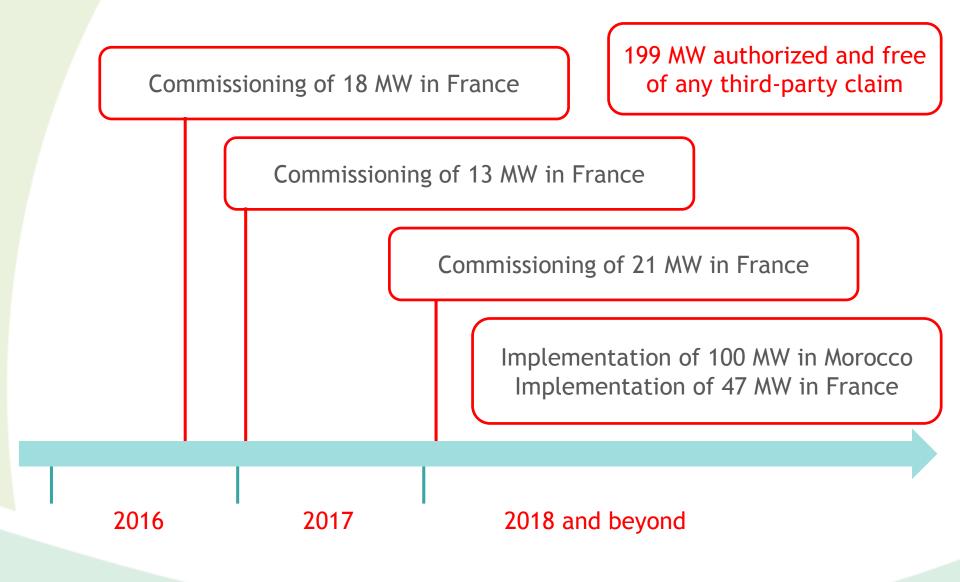
Annual electricity needs of more than 465 000 households

110 employees

**FUTUREN** 



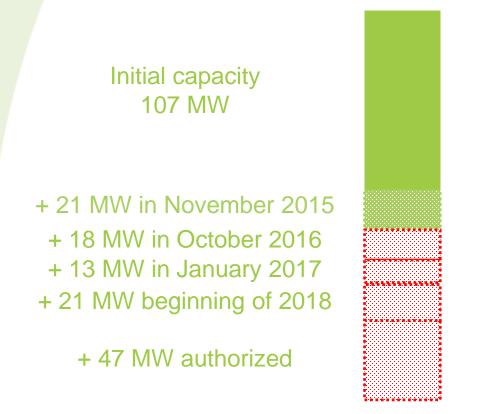
## Our organic growth dynamic



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# Our target to double our installed capacity in France and Morocco in the short term



Initial capacity
50 MW

Repowering
100 MW

200 MW
extension

in mid-term

France

Morocco



## **FUTUREN** today

- A producer of green electricity [recurrence and visibility]
- Present in 4 countries [wind hedging]
- Organized as a cross-managed industrial platform
   [growth at constant costs]
- With secured organic growth [199 MW authorized]

- A profitable group
- With a stabilized shareholding structure
- Implementing a co-investment strategy [reduction of the equity locked in projects]
- With a contained level of debt and a rebalanced balance sheet

A key player in the renewable energy sector



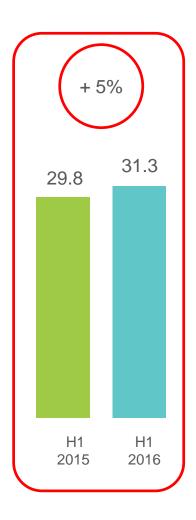
#### Consolidated revenue



Commissioning of a 21 MW wind farm in November 2015



End of some contracts of wind farm management for third parties in Germany and in France in end of 2015

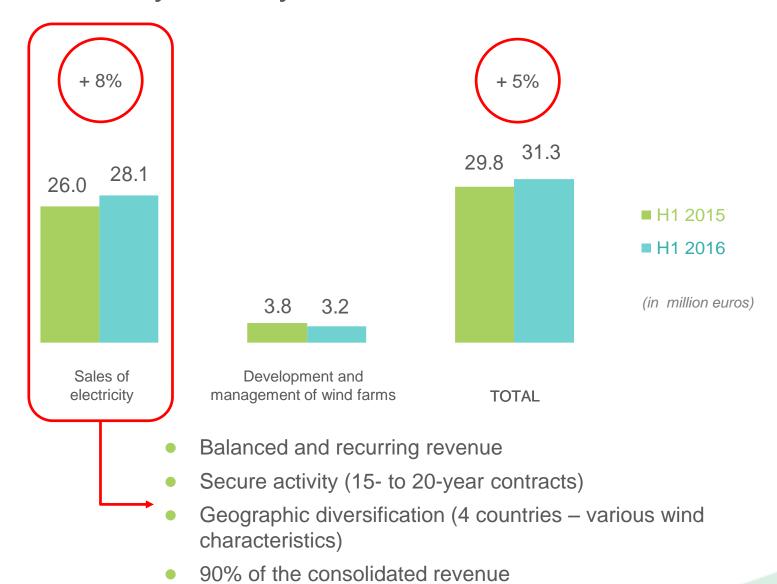


Consolidated revenue

(in million euros)



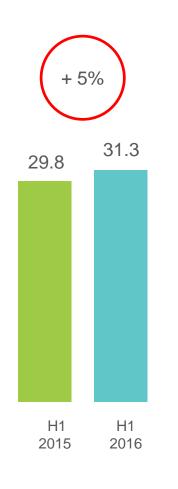
# Revenue by activity

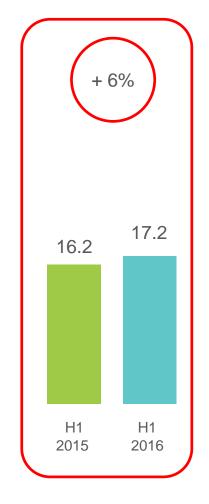


#### **FUTUREN**



#### Consolidated EBITDA





EBITDA/revenue margin 55%

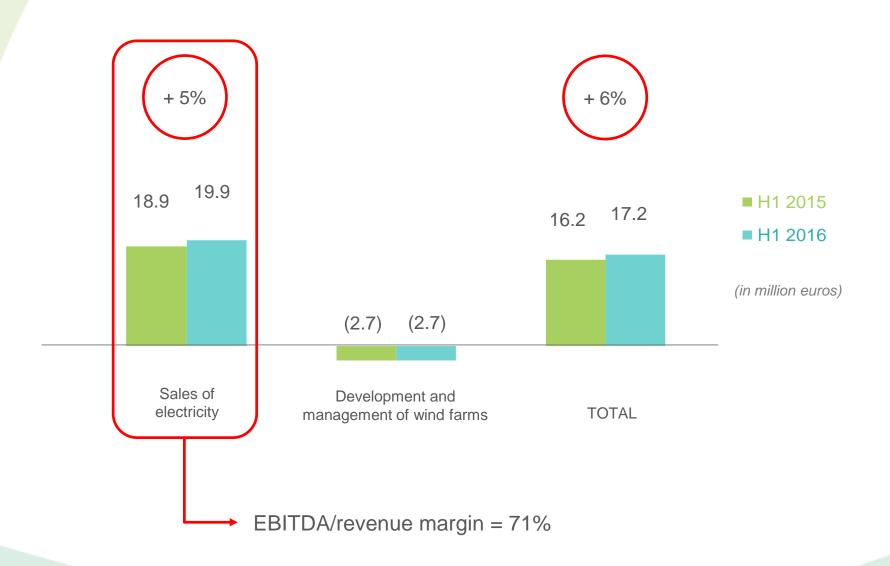
Consolidated revenue

Consolidated EBITDA

(in million euros)



# EBITDA by activity





# From EBITDA to operating income

(in million euros)	H1 2016	H1 2015			
EBITDA	17.2	16.2			
Amortization	(10.0)	(10.1)			
Share in income of joint ventures and associates	7.7	0.5			
Other non-recurring items	(8.0)	(0.1)			
Other	(0.4)	(0.3)			
Operating income	6.5	6.2	+ 5%		
Operating income/Revenue margin  Non-recurring items offset each other No cash impact					



# Financial income

(in million euros)	H1 2016	H1 2015
Net interest cost related to the convertible bond	(2.0)	(2.0)
Net interest cost related to operating wind farms	(3.5)	(3.0)
Other	0.7	(0.6)
Financial income	(4.8)	(5.6)



#### Consolidated income statement

(in million euros)	H1 2016	H1 2015
Revenue	31.3	29.8
EBITDA	17.2	16.2
Operating income	6.5	6.2
Financial income	(4.8)	(5.6)
Net income from continuing operations	1.6	(0.4)
Net income for the period from discontinued activities	0.5	(0.5)
Net income of the consolidated Group	2.0	(0.9)
Of which Group share	1.5	(1.9)

Improvement in all operating and financial indicators

Net income/Revenue margin 6.5 %



#### Financial debt structure

(en millions d'euros)	2016/06/30	2015/12/31	
Convertible bond (OCEANEs)	(67.3)	(67.2)	
Operating wind farm financing (1)	(145.1)	(139.3)	+€5.8 m
Other financial liabilities (2)	(29.1)	(25.0)	
TOTAL FINANCIAL DEBT	(241.5)	(231.6)	
Cash and cash equivalents	103.5	71.3	+€32.2 m
Other financial assets (3)	19.3	18.0	
NET FINANCIAL DEBT	(118.7)	(142.3)	-€23.6 m

<sup>(1)</sup> Debt without recourse on FUTUREN.

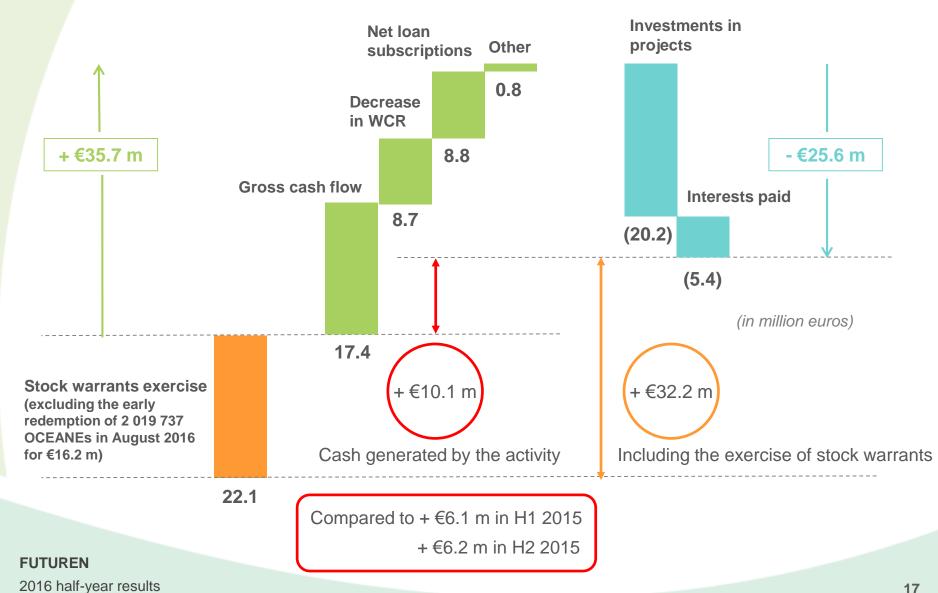
#### **FUTUREN**

<sup>(2)</sup> Fair value of derivative financial instruments and shareholder loans with associates accounted under the equity method.

<sup>(3)</sup> Loans and receivables granted to associates accounted under the equity method.



# Change in cash in H1 2016



Conclusion and outlook